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John Feil
Executive Director
National Competition Council
GPO Box 250
MELBOURNE VIC 3001

Dear Mr Feil

Tigerair application for declaration of the Domestic Terminal Service at Terminal 2 at Sydney Airport provided by Sydney Airport Corporation Limited

We attach a copy of document 17, being the underlying data sourced from “Diio Mi” and used for Table 5 of the application. This data is confidential as Diio Mi does not produce it for public release.

In seeking to confirm the figures used in Table 5 against the underlying data, some very small discrepancies were found which Tigerair has attempted to resolve. These discrepancies are:

- the “Other low cost carriers” FY12 figure being 18.4% in Table 5, but 18.3% based on the attached data;
- the “Other low cost carriers” FY14 figure being 20.8% in Table 5, but 20.9% based on the attached data;
- the “Total” figure for FY12 being 20.8% in Table 5, but 20.7% based on the attached data;
- the “Total” figure for FY13 being 25.5% in Table 5, but 25.4% based on the attached data; and
- the “Total” figure for FY14 being 26.6% in Table 5, but 26.8% based on the attached data.

In Tigerair’s experience, the discrepancies may be explained by Diio Mi amending the data since Tigerair initially relied on it for Table 5 following Diio Mi’s receipt of further information, or it may be the case that Tigerair inadvertently made a rounding error in calculating the figures initially.

For your convenience, we provide below an updated version of table 5.

Table 5: LCC share of available domestic scheduled seats at Sydney Airport

| | FY12 | FY13 | FY14 (to 14 May) |
|-------------------------|-------------|-------------|-----------------------------|
| TT | 2.4% | 5.7% | 5.9% |
| Other low cost carriers | 18.3% | 19.6% | 20.9% |
| Total | 20.7% | 25.4% | 26.8% |

Please do not hesitate to contact me if you have any questions.

Yours sincerely

A handwritten signature in blue ink, appearing to read "L. Woodward". The signature is fluid and cursive, with a long horizontal stroke at the end.

Luke Woodward

Partner

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